# Consolidated Financial Results for the Three Months Ended June 30, 2023 (Under IFRS)



August 2, 2023

Company name : SUBARU CORPORATION Listing : Tokyo Stock Exchange

Securities code : 7270

URL : https://www.subaru.co.jp/en/ir/

Representative : Atsushi Osaki, Representative Director, President and CEO

Inquiries : Yasushi Nagae, Vice President and General Manager of Investor Relations Department

Telephone : +81-3-6447-8825

Scheduled date to file quarterly securities report : August 8, 2023

Scheduled date to commence dividend payments : —
Preparation of supplementary material on quarterly financial results : Yes

Holding of quarterly financial results briefing : Yes (for investment analysts and institutional investors)

(Yen amounts are rounded off to millions, unless otherwise noted.)

# 1. Consolidated financial results for the three months ended June 30, 2023 (from April 1, 2023 to June 30, 2023)

# (1) Consolidated operating results (cumulative)

(Percentages indicate year-on-year changes.)

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						Profit for the		Profit for the		Total		
	Reven	ue	Operating	profit	Profit befo	Profit before tax		I 1		period attributable		nsive
								to owners of parent		incom	ne	
Three months ended	Millions of	%	Millions of	%	Millions of	%	Millions of	%	Millions of	%	Millions of	%
Timee months ended	yen	/0	yen	/0	yen	/0	yen	/0	yen	/0	yen	/0
June 30, 2023	1,082,140	29.7	84,467	128.4	115,364	200.4	72,665	166.3	73,242	169.2	156,529	48.9
June 30, 2022	834,101	31.3	36,980	25.2	38,407	12.1	27,282	44.9	27,212	47.0	105,135	281.9

	Profit for the period	Profit for the period		
	per share attributable to	per share attributable to		
	owners of parent, basic	owners of parent, diluted		
Three months ended	Yen	Yen		
June 30, 2023	95.89	95.89		
June 30, 2022	35.48	=1		

# (2) Consolidated financial position

(-)	CONSUMEROR POSITION											
	Total assets	Total equity	Equity attributable to owners of parent	Ratio of equity attributable to owners of parent to total assets								
As of	Millions of yen	Millions of yen	Millions of yen	%								
June 30, 2023	4,108,396	2,209,656	2,207,533	53.7								
March 31, 2023	3,944,150	2,109,947	2,100,973	53.3								

# 2. Cash dividends

		Annual dividends per share									
	First quarter-end	Second quarter-end	Third quarter-end	Fiscal year-end	Total						
	Yen	Yen	Yen	Yen	Yen						
Fiscal year ended March 31, 2023	_	38.00	_	38.00	76.00						
Fiscal year ending March 31, 2024	_										
Fiscal year ending March 31, 2024 (Forecast)		38.00	_	38.00	76.00						

Note: Revisions to the forecast of cash dividends most recently announced: None

# 3. Forecast of consolidated results for the fiscal year ending March 31, 2024 (from April 1, 2023 to March 31, 2024)

	Revent	ue	Operating	profit	Profit bef	ore tax	Profit for the period attributable to owners of parent		Profit for the period per share, basic
Fiscal year ending	Millions of	%		%	Millions of	%	Millions of	%	Yen
March 31, 2024 (Forecast)	yen 4,200,000		yen 300,000	12.2	yen 300,000	7.8	yen 210,000	4.8	273.81

Note: Revisions to the forecast of consolidated results most recently announced: None

#### \* Notes

(1) Changes in significant subsidiaries during the period (Changes in specified subsidiaries resulting in the change in scope of consolidation): None

(2) Changes in accounting policies and changes in accounting estimates

(i) Changes in accounting policies required by IFRS
 (ii) Changes in accounting policies due to other reasons
 (iii) Changes in accounting estimates
 : None

(3) Number of issued shares (ordinary shares)

(i) Total number of issued shares at the end of the period (including treasury shares)

As of June 30,2023			769,175,873 shares
As of March 31,2023			769,175,873 shares

(ii) Number of treasury shares at the end of the period

,			
	As of June 30,2023	10,736,089	shares
	As of March 31,2023	2,194,065	shares

(iii) Average number of shares outstanding during the period (cumulative from the beginning of the fiscal year)

<u>,                                    </u>	0	0	1		0	0		
Three months ended June 30,2023						763,812,962	shar	es
Three months ended June 30,2022						766,927,514	shar	es

<sup>\*</sup> Quarterly financial results are exempt from quarterly review conducted by certified public accountants or an audit corporation.

\* Proper use of earnings forecasts, and other special matters

The performance projections were based on the information available as of the date when this document was released. Therefore, actual results may differ considerably due to various factors that might occur in the future.

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# 1. Qualitative information on quarterly financial results.

#### (1) Explanation about operating performance in the quarter under review

Revenue for the three months ended June 30, 2023 increased by 248.0 billion yen (29.7%) year on year to 1,082.1 billion yen due to an increase in unit sales and profit contribution from foreign exchange fluctuation.

Despite rising raw material costs and an increase in SG&A expenses, operating profit increased by 47.5 billion yen (128.4%) to 84.5 billion yen and profit before tax rose by 77.0 billion yen (200.4%) to 115.4 billion yen on a year on year basis due to an increase in unit sales and profit contribution from foreign exchange fluctuation. Profit for the period attributable to owners of parent increased by 46.0 billion yen (169.2%) year on year to 73.2 billion yen.

(In Japanese yen in million except for profit margin and percentage change from the previous period)

	Revenue	Operating Profit (Margin)	Profit before tax (Margin)	Profit for the period attributable to owners of parent (Margin)	Foreign Exchange Rate
FYE2024 1st Quarter	1,082,140	84,467 (7.8)	115,364 (10.7)	73,242 (6.8)	¥135/US\$ ¥145/EUR
FYE2023 1st Quarter	834,101	36,980 (4.4)	38,407 (4.6)	27,212 (3.3)	¥125/US\$ ¥134/EUR
Change	248,039	47,487	76,957	46,030	
Percentage Change	29.7	128.4	200.4	169.2	

Results for the three months ended June 30, 2023 by business segment are as described below.

(In Japanese yen in million except for profit margin and percentage change from the previous period)

		Revenu	e		Segment Profit				
	FYE2023 1st Quarter	FYE2024 1st Quarter	Change	Percentage Change	FYE2023 1st Quarter	FYE2024 1st Quarter	Change	Percentage Change	
Automobile	818,113	1,061,988	243,875	29.8	36,393	84,130	47,737	131.2	
Aerospace	14,797	18,915	4,118	27.8	(2,070)	(1,079)	991	47.9	
Other	1,191	1,237	46	3.9	2,622	1,298	(1,324)	(50.5)	
Adjustments	-	-	-	-	35	118	83	237.1	
Total	834,101	1,082,140	248,039	29.7	36,980	84,467	47,487	128.4	

Notes: 1. Revenue is the revenue from external customers.

2. Adjustment to segment profit refers to the elimination of intersegment transactions.

# (i) Automobile Division

Although the risk of production constraints still remains due to a shortage of semiconductors supply, domestic production for the three months ended June 30, 2023 increased by 24,000 units (17.9%) year on year to 159,000 units and overseas production increased by 13,000 units (19.1%) year on year to 84,000 units. This resulted in an increase in combined domestic and overseas unit sales by 38,000 units (18.3%) to 243,000 units.

Domestic unit sales increased by 1,000 units (2.7%) year on year to 21,000 units. Overseas unit sales grew steadily especially in the United States, our mainstay market, and increased by 39,000 units (22.3%) year on year to 215,000 units. This resulted in an increase in combined domestic and overseas unit sales by 40,000 units (20.3%) to 236,000 units.

Revenue increased by 243.9 billion yen (29.8%) year on year to 1,062.0 billion yen due to an increase in unit sales and profit contribution from foreign exchange fluctuation. Despite rising raw material costs and an increase in SG&A expenses, segment profit increased by 47.7 billion yen (131.2%) year on year to 84.1 billion yen due to an increase in unit sales and profit contribution from foreign exchange fluctuation.

Unit sales for the three months ended June 30, 2023 by region are as described below.

(Units in thousands and percentage change from the previous period)

		FYE2023 1st Quarter	FYE2024 1st Quarter	Change	Percentage Change
T	otal in Japan	20	21	1	2.7
	Passenger cars	16	17	1	5.3
	Minicars	4	4	(0)	(7.4)
T	otal Overseas	175	215	39	22.3
	North America	150	179	29	19.4
	Europe	5	7	2	46.9
	Australia	9	15	6	61.0
	China	3	2	(1)	(30.9)
	Other regions	9	12	3	38.0
T	otal	196	236	40	20.3

#### (ii) Aerospace Division

Revenue increased by 4.1 billion yen (27.8%) to 18.9 billion yen due to more deliveries of components for Boeing 787 and P-1 maritime patrol aircraft. Segment loss improved year-on-year by 1.0 billion yen (47.9%) to a loss of 1.1 billion yen.

# (iii) Other Businesses

Revenue was 1.2 billion yen, about the same as previous period. Segment profit decreased by 1.3 billion yen (50.5%) year on year to 1.3 billion yen.

# (2) Explanation about financial position in the quarter under review

#### (i) Assets

Total assets at the end of June 2023 stood at 4,108.4 billion yen, an increase of 164.2 billion yen compared to the end of the previous fiscal year. The key factors include: 1) an increase of 131.2 billion yen in other financial assets (current assets) due to an increase in foreign currency time deposits and exchange rate effects; 2) an increase of 20.5 billion yen in other financial assets (non-current assets) due to an increase in investment securities; 3) an increase of 17.2 billion yen in other non-current assets due to exchange rate effects; and 4) a decrease of 29.0 billion yen in cash and cash equivalents due to payment of dividends.

# (ii) Liabilities

Total liabilities increased by 64.5 billion yen from the end of the previous fiscal year to 1,898.7 billion yen. The key factors include: 1) an increase of 30.2 billion yen in other non-current liabilities due to exchange rate effects; and 2) an increase of 20.3 billion yen in income taxes payable.

# (iii) Equity

Total equity increased by 99.7 billion yen from the end of the previous fiscal year to 2,209.7 billion yen. The key factors include: 1) an increase of 83.8 billion yen in other components of equity due to an increase in foreign currency translation adjustments; 2) an increase of 44.0 billion yen in retained earnings resulting from posting of profit for the period and payment of dividends; and 3) a decrease of 21.1 billion yen in treasury stock due to purchase of treasury shares.

## (3) Explanation about cash flows in the quarter under review

Cash and cash equivalents at the end of the three months ended June 2023 totaled 950.6 billion yen.

# (i) Net cash provided by operating activities

Net cash provided by operating activities increased by 129.6 billion yen (same quarter a year earlier: an increase of 132.3 billion yen). The key factors include: 1) 115.4 billion yen in profit before tax; 2) 58.9 billion yen in depreciation and amortization; and 3) 29.5 billion yen in income taxes paid.

# (ii) Net cash provided by (used in) investing activities

Net cash provided by (used in) investment activities decreased by 140.6 billion yen (same quarter a year earlier: a decrease of 57.8 billion yen). The key factors include: 1) an increase of 76.2 billion yen in time deposits; and 2) expenditures totaling 31.5 billion yen as a result of purchase of property, plant and equipment.

# (iii) Net cash provided by (used in) financing activities

Net cash provided by (used in) financing activities declined by 67.7 billion yen (same quarter a year earlier: a decrease of 35.1 billion yen). The key factors include: 1) 28.6 billion yen in dividends paid to owners of the parent; 2) 21.1 billion yen in payments for purchase of treasury shares; and 3) 10.4 billion yen in repayments of lease liabilities.

# (4) Explanation about future forecasts such as projections for the current fiscal year.

No revisions have been made to the consolidated financial forecast for the current fiscal year, which was announced on May 11, 2023.

# 2. Condensed quarterly consolidated financial statements

# (1) Condensed quarterly consolidated statement of financial position

		(Unit: Millions of yen)
	FYE 2023	1st Quarter of FYE 2024
	(as of March 31, 2023)	(as of June 30, 2023)
Assets		
Current assets		
Cash and cash equivalents	979,529	950,569
Trade and other receivables	357,524	349,191
Inventories	592,999	602,137
Income taxes receivable	11,049	16,160
Other financial assets	388,634	519,844
Other current assets	99,378	113,612
Subtotal	2,429,113	2,551,513
Assets held for sale	652	934
Total current assets	2,429,765	2,552,447
Non-current assets		
Property, plant and equipment	861,846	869,806
Intangible assets and goodwill	243,926	244,004
Investment property	20,878	20,913
Investments accounted for using equity method	9,061	8,617
Other financial assets	116,507	137,056
Other non-current assets	189,108	206,304
Deferred tax assets	73,059	69,249
Total non-current assets	1,514,385	1,555,949
Total assets	3,944,150	4,108,396

		(Unit: Millions of yen)	
	FYE 2023	1st Quarter of FYE 2024	
	(as of March 31, 2023)	(as of June 30, 2023)	
Liabilities and equity			
Liabilities			
Current liabilities			
Trade and other payables	377,279	366,733	
Financing liabilities	55,596	71,247	
Other financial liabilities	65,595	72,125	
Income taxes payable	27,198	47,481	
Provisions	141,192	152,871	
Other current liabilities	346,622	348,570	
Total current liabilities	1,013,482	1,059,027	
Non-current liabilities	·		
Financing liabilities	257,000	239,000	
Other financial liabilities	90,632	88,138	
Employee benefits	55,557	59,571	
Provisions	103,872	109,147	
Other non-current liabilities	313,374	343,529	
Deferred tax liabilities	286	328	
Total non-current liabilities	820,721	839,713	
Total Liabilities	1,834,203	1,898,740	
Equity			
Equity attributable to owners of parent			
Capital stock	153,795	153,795	
Capital surplus	160,178	160,031	
Treasury stock	(6,136)	(27,198)	
Retained earnings	1,623,699	1,667,709	
Other components of equity	169,437	253,196	
Total equity attributable to owners of parent	2,100,973	2,207,533	
Non-controlling interests	8,974	2,123	
Total equity	2,109,947	2,209,656	
Total liabilities and equity	3,944,150	4,108,396	

# (2) Condensed quarterly consolidated statement of income and condensed quarterly consolidated statement of comprehensive income

# Condensed quarterly consolidated statement of income

		(Unit: Millions of yen)
	FYE 2023	FYE 2024
	(April 1, 2022 to	(April 1, 2023 to
	June 30, 2022)	June 30, 2023)
Revenue	834,101	1,082,140
Cost of sales	(694,001)	(881,173)
Gross profit	140,100	200,967
Selling, general and administrative expenses	(78,408)	(88,815)
Research and development expenses	(25,015)	(27,645)
Other income	3,063	1,407
Other expenses	(2,258)	(1,696)
Share of profit (loss) of investments accounted for using equity method	(502)	249
Operating profit	36,980	84,467
Finance income	14,660	41,225
Finance costs	(13,233)	(10,328)
Profit before tax	38,407	115,364
Income tax expense	(11,125)	(42,699)
Profit for the period	27,282	72,665
Profit for the period attributable to		
Owners of parent	27,212	73,242
Non-controlling interests	70	(577)
Profit for the period	27,282	72,665
Profit for the period per share attributable to owners of parent		
Basic (yen)	35.48	95.89
Diluted (yen)	_	95.89

# Condensed quarterly consolidated statement of comprehensive income

		(Unit: Millions of yen)
	FYE 2023	FYE 2024
	(April 1, 2022 to	(April 1, 2023 to
	June 30, 2022)	June 30, 2023)
Profit for the period	27,282	72,665
Other comprehensive income (after deduction of tax)		
Items that will not be reclassified to profit or loss		
Remeasurements of defined benefit plans	_	_
Net changes in revaluation of capital financial assets measured at fair value through other comprehensive income	(4,469)	16,598
Share of other comprehensive income of investments accounted for using equity method	(721)	84
Items that may be reclassified to profit or loss		
Exchange differences on translation of foreign operations	84,446	69,568
Net changes in revaluation of liability financial assets measured at fair value through other comprehensive income	(2,818)	(2,328)
Share of other comprehensive income of investments accounted for using equity method	1,415	(58)
Other comprehensive income (after deduction of tax) total	77,853	83,864
Comprehensive income	105,135	156,529
Comprehensive income attributable to		
Owners of parent	104,581	156,930
Non-controlling interests	554	(401)
Comprehensive income	105,135	156,529

# (3) Condensed quarterly consolidated statement of changes in equity FYE 2023 (April 1, 2022 to June 30, 2022)

(Unit: Millions of yen) Equity attributable to owners of parent Non-Total Other controlling Capital Capital Treasury Retained capital components Total surplus stock interests stock earnings of equity Balance at the beginning of the 153,795 160,178 (6,324)1,466,322 1,890,789 10,230 1,901,019 116,818 year Comprehensive income 27,212 27,212 70 27,282 Profit for the period Other comprehensive income 77,369 77,369 484 77,853 (after deduction of tax) Comprehensive income 27,212 77,369 104,581 554 105,135 total Transfer to retained earnings (19)19 Transactions with owners Dividends paid (21,485)(21,485)(21,485)Purchase of treasury stock (1) (1) (1) Change in scope of (145)(145)(145)consolidation Changes in ownership interest in subsidiaries Total transactions with (1) (21,630)(21,631)(21,631)owners Balance at the end of the period 153,795 160,178 (6,325)1,471,885 194,206 1,973,739 10,784 1,984,523

# FYE 2024 (April 1, 2023 to June 30, 2023)

(Unit: Millions of yen) Equity attributable to owners of parent Non-Total Other controlling Treasury Capital Capital Retained capital components Total interests stock surplus stock earnings of equity Balance at the beginning of the 153,795 160,178 (6,136)1,623,699 169,437 2,100,973 8,974 2,109,947 Comprehensive income 73,242 Profit for the period 73,242 (577)72,665 Other comprehensive income 83,688 83,688 176 83,864 (after deduction of tax) Comprehensive income 73,242 83,688 156,930 (401)156,529 total Transfer to retained earnings (71)71 Transactions with owners Dividends paid (29,161)(29,161)(29,161)Purchase of treasury stock (21,062)(21,062)(21,062)Change in scope of consolidation Changes in ownership (147)(147)(6,450)(6,597)interest in subsidiaries Total transactions with (147)(21,062)(29,161)(50,370)(6,450)(56,820)owners 153,795 160,031 1,667,709 Balance at the end of the period (27,198)253,196 2,207,533 2,123 2,209,656

# (4) Condensed quarterly consolidated statement of cash flows

		(Unit: Millions of yen)
	FYE 2023	FYE 2024
	(April 1, 2022 to	(April 1, 2023 to
	June 30, 2022)	June 30, 2023)
Net cash provided by (used in) operating activities		
Profit before tax	38,407	115,364
Depreciation and amortization	56,335	58,851
Share of loss (profit) of investments accounted for using equity method	502	(249)
Finance income	(14,660)	(41,225)
Finance costs	13,233	10,328
Decrease (increase) in trade and other receivables	23,175	12,822
Decrease (increase) in inventories	(9,500)	24,023
Increase (decrease) in trade and other payables	(7,216)	(17,578)
Increase (decrease) in provisions and employee benefits	29,676	19,183
Others	1,483	(33,821)
Subtotal	131,435	147,698
Interest received	1,611	10,208
Dividends received	1,641	1,798
Interest paid	(606)	(606)
Income taxes paid	(1,749)	(29,484)
Net cash provided by (used in) operating activities	132,332	129,614
Net cash provided by (used in) investing activities		•
Net decrease (increase) in time deposits	(12)	(76,150)
Purchase of property, plant and equipment	(37,205)	(31,566)
Proceeds from sale of property, plant and equipment	3,199	110
Purchase of intangible assets and expenditure on internally	•	/1= 0.1=\
generated intangible assets	(14,745)	(17,842)
Purchase of other financial assets	(53,520)	(81,548)
Proceeds from sale and collection of other financial assets	44,829	67,135
Others	(311)	(693)
Net cash provided by (used in) investing activities	(57,765)	(140,554)
Net cash provided by (used in) financing activities		` ' '
Repayments of long-term borrowings	(2,656)	(2,355)
Repayments of lease liabilities	(11,559)	(10,432)
Payments for acquisition of interests in subsidiaries	,	
from non-controlling interests	_	(5,327)
Purchase of treasury stock	(1)	(21,062)
Dividends paid to owners of parent	(20,932)	(28,554)
Others	_	1
Net cash provided by (used in) financing activities	(35,148)	(67,729)
Effect of exchange rate changes on cash and cash equivalents	68,820	49,709
Net increase (decrease) in cash and cash equivalents	108,239	(28,960)
Cash and cash equivalents at beginning of period	883,074	979,529
Cash and cash equivalents at end of period	991,313	950,569

# (5) Note to condensed quarterly consolidated financial statements

## (Note on premise of going concern)

FYE 2024 (April 1, 2023 to June 30, 2023)

Not applicable.

# (Segment information)

Information on revenue, profit or loss, and other significant items by segment

Segment information by business type of the Company and its consolidated subsidiaries during the first quarter of FYE 2023 and the first quarter of FYE 2024 is as follows.

FYE 2023 (April 1, 2022 to June 30, 2022)

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	Automobile	Aerospace	Subtotal	Others	Adjustment	Consolidated	
Revenue							
(1) Outside customers	818,113	14,797	832,910	1,191	_	834,101	
(2) Inter-segment	596	_	596	8,501	(9,097)	_	
Total revenue	818,709	14,797	833,506	9,692	(9,097)	834,101	
Share of profit (loss) of							
investments accounted for	120	_	120	(622)	_	(502)	
using equity method							
Operating profit (loss)	36,393	(2,070)	34,323	2,622	35	36,980	
Finance income						14,660	
Finance costs						(13,233)	
Profit before tax						38,407	

# FYE 2024 (April 1, 2023 to June 30, 2023)

(Unit: Millions of yen)

	Automobile	Aerospace	Aerospace Subtotal		Adjustment	Consolidated	
Revenue							
(1) Outside customers	1,061,988	18,915	1,080,903	1,237	_	1,082,140	
(2) Inter-segment	661	_	661	7,489	(8,150)	_	
Total revenue	1,062,649	18,915	1,081,564	8,726	(8,150)	1,082,140	
Share of profit of							
investments accounted for	232	_	232	17	_	249	
using equity method							
Operating profit (loss)	84,130	(1,079)	83,051	1,298	118	84,467	
Finance income						41,225	
Finance costs						(10,328)	
Profit before tax						115,364	

Note: The method of calculating operating profit (loss) for each segment is consistent with the method of calculating operating profit (loss) in the condensed quarterly consolidated statement of income, and does not include financial income, financial costs, and income tax expense. In addition, operating expenses that cannot be charged directly to each segment are allocated to each segment based on the most reasonable allocation criteria.

# (Significant subsequent event)

Not applicable.



# Subaru Corporation Announces Consolidated Financial Results for the First Quarter of FYE 2024

Tokyo, August 2, 2023 – Subaru Corporation today announced its consolidated financial results for the first quarter of the fiscal year ending March 31, 2024.

## Results for April-June 2023: Consolidated Revenue

Global production increased 18.3% to 243,000 units, despite continued production constraints due to the semiconductor shortage.

Production in Japan rose 17.9% to 159,000 units, while production in the U.S. grew 19.1% to 84,000 units.

As a result of the production increase, global unit sales rose 20.3% to 236,000 units, led by steady sales in Subaru's key U.S. market.

Due to the increase in unit sales and other factors, consolidated revenue rose 29.7% to 1,082.1 billion yen.

# Results for April-June 2023: Consolidated Profit and Loss

As positive factors such as sales volume growth and the effects of foreign exchange rates more than offset the negative effects of increases in raw material costs and SG&A expenses, operating profit rose 128.4% to 84.5 billion yen, profit before tax grew 200.4% to 115.4 billion yen, and profit for the period attributable to owners of parent increased 169.2% to 73.2 billion yen.

## Forecast for FYE 2024

The forecast for the full fiscal year of FYE 2024 remains unchanged from the previous announcement made on May 11, 2023.

## Forecast for FYE 2024 (Announced on May 11, 2023):

Revenue: 4,200 billion yen Operating profit: 300 billion yen Profit before tax: 300 billion yen

Profit for the period attributable to owners of parent: 210 billion yen

Currency rate assumptions: 128 yen/US\$, 138 yen/euro

# Notes on figures in the results:

Vehicle volume figures are rounded to the nearest thousand. Yen figures are rounded to the nearest hundred million.

Forward-looking statements in this document, including financial and other projections, are based on information available at the time of publication and are subject to various risks and uncertainties that could cause actual results to vary materially.



# Reference for the First Quarter of FYE 2024 Consolidated Financial Results

(Yen in 100 millions. Units in thousands)

						(Yen i	n 100 millions	, Units in th	ousands)
		FYE 2023 1st Quarter	19	YE 2024 st Quarter		FYE 2023 Full Year	ı	YE 2024 Full Year	
		[ 2022. 4–6 ]	[2023.4-6] ['22.4-'23.3] [2023.4-202						
		RESULTS	[ F	RESULTS		RESULTS	FC	RECASTS	
				Change	%			Change	%
Revenue		8,341	10,821	2,480	29.7	37,745	42,000	4,255	11.3
	Japan -	1,271	1,410	139	11.0	5,810	-	-	-
O	Overseas	7,070	9,412	2,341	33.1	31,935	-	-	-
Operating profit (loss)	D 51	370	845 7.8	475	128.4	2,675	3,000	325	12.2
Profit (loss) before tax	Profit margin (%)	4.4 384	1,154	770	200.4	7.1 2,784	7.1 3,000	216	7.8
From (1035) before tax	Profit margin (%)	4.6	1, 134	770	200.4	7.4	7.1	210	7.0
Profit (loss) for the perio	- , ,	272	732	460	169.2	2,004	2,100	96	4.8
to owners of parent	Profit margin (%)	3.3	6.8	400	100.2	5.3	5.0	30	4.0
-	T Tolk Margin (70)	0.0	Sales volur	ne, mix,	F47	0.0	Sales volur	ne, mix,	4 500
Factors contributing to			etc.		517	/	etc.		1,520
change in operating pro	ofit		Effects of for exchange r	-	341		Decrease in	•	60
			Cost impac		(262)		Effects of for exchange r	ates	(655)
			Increase in exp., etc.	SG&A	(93)		Increase in exp., etc.	SG&A	(310)
			Increase in	R&D exp.	(25)		Cost impac	ts	(267)
			Other		(3)		Other		(23)
Exchange rates	JPY/US\$ JPY/EUR	125/US\$ 134/EUR		135/US\$ 145/EUR		135/US\$ 141/EUR	128/US\$ 138/EUR		
Capital expenditures		280	321		1,228	1,800			
Depreciation		238	250		1,030	1,000			
R&D expenditures *		231	280		1,078	1,200			
Interest bearing debts		3,314		3,102		3,126		-	
Performance descriptio	n		- Increase in revenue for three consecutive years				- Increase in revenue for two consecutive years		two
			- Increase in profit at each stage for three consecutive years				- Increase in		n stage
			- Increase in	consolidated	d unit		for two consecutive years - Increase in consolidated unit		
			sales for thre	e consecutiv			sales for two		
Consolidated unit sales		20	21	1	2.7	100	126	27	26.8
< Japan >	Passenger Cars	16	17	1 (0)	5.3	81	107	26	32.2
Concellidated ::::!4 = =! = =	Minicars	4	4	(0)	(7.4)	19	19	1	3.2
Consolidated unit sales		175	215 179	39	22.3	753 635	884 729	131 94	17.4
< Overseas >	North America  Europe **	150 5	7	29 2	19.4 46.9	23	129	94	14.9
	China	3	2	(1)	(30.9)	10	<u>-</u> 14	- 4	34.6
	Other	18	27	9	49.6	84	- 14	-	- 54.0
Consolidated unit sales		196	236	40	20.3	852	1,010	158	18.5
Production units total	- 2	205	243	38	18.3	874	1,010	136	15.6
	Japan	135	159	24	17.9	575	-	-	-
	U.S.	70	84	13	19.1	299	-		
_	Automobile	8,181	10,620	2,439	29.8	36,906	40,907	4,001	10.8
Revenue by	Aerospace	148	189	41	27.8	790	1,045	255	32.3
business segment	Other	12	12	0	3.9	49	48	(1)	(2.3)
	Automobile	364	841	477	131.2	2,633	2,962	329	12.5
Operating profit (loss)	Aerospace	(21)	(11)	10	-	(21)	17	38	181.7
by business segment	Other	26	13	(13)	(50.5)		21	(42)	(66.5)
-	Elimination & Corporate	0	1	-	-	0	-	-	-
	Outporate						1		

<sup>\* &</sup>quot;R&D expenditures" indicate R&D activity related costs incurred during the reporting period. Under IFRS, a part of these costs that meets capitalization criteria is recognized as an intangible asset and amortized over its estimated useful life; thus, the amount of "R&D expenditures" stated here does not match that of "R&D expenses" stated on the Consolidated Statement of Income.

<sup>&</sup>lt; Forward-looking statements in this document are based on the information available at the time of the announcement and are subject to various risks and uncertainties that could cause actual results to vary materially. >